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## **Sharpe Decisions Newsletter**

**January – February 2004**

### **WELCOME!!**

We would like to thank our new clients for choosing Sharpe Decisions<sup>®</sup> Executive Workshop<sup>®</sup>! Most of our recent sales have been made to clients using our product for Risk Assessment and Control Self Assessment. We are pleased that you saw the benefit of buying from Sharpe Decisions Inc. We hope you use our technology regularly and remember, if you have any questions or problems, we are here for you!

### **NEW RELEASE**

As promised the new release of Sharpe Decisions<sup>®</sup> Executive Workshop<sup>®</sup> was shipped on January 16, 2004. We included with the CD, a short description of the changes we have made to the software. The new manuals, in English and French, were also included on the CD.

We hope you enjoy using the new features and let us know if there is anything new you would see as an improvement in future releases.

Remember, you, our customers, are our first priority!

### **TIP!**

**Did you know that:**

The Item X-Y Plot in Sharpe Decisions<sup>®</sup> Executive Workshop<sup>®</sup> allows you to show the item text as “labels” beside the item on the chart OR in a moveable legend “key” on the right side of the chart.

The Item X-Y Plot is also available through SD Reporter now – have a look for that last Tab in the reporter window!

## **Sharpe Decisions® Democracy Workshop**

Do you have an Association or Union which elects representatives? Sharpe Decisions Inc. now can help you elect those officials with Sharpe Decisions® Democracy Workshop. Democracy Workshop will allow entry of up to 35 names, on the fly, for any one elected position. We still use our traditional keypads for this purpose and as usual, the results are instant. As well as the election module, this product also has our Multiple Choice Voting available. Information on this new product will appear on our website soon.

## **Conference Work**

Sharpe Decisions Inc. worked, in a rental capacity, at a large number of conferences in 2003. The number of participants voting in plenary ranged from 100 to 650! The topics ranged from Staff Surveys to Conference Key-Note sessions and the response was always very good. We enjoy working with Conference Organizers and Facilitators to help plan these sessions and run them. We would like to thank all of them for their business!

By the way, if you are looking for a good Facilitator to work with you in planning and running your meeting, please give us a call. We work with Facilitators who specialize in running all types of meetings and would happy to refer them to you.

## **Conference Exhibiting 2004**

Please come by and see us when you attend any of the conferences listed below:

**OCRI Showcase** – March 25, 2004 - Corel Centre, Ottawa, Ontario

**Smart City Summit Sponsor** – April 27, 2004, Ottawa, Ontario

**Materiel Management Conference** – May 17 & 18, 2004, Ottawa, Ontario

[WWW.SHARPEDECISIONS.COM](http://WWW.SHARPEDECISIONS.COM)