

Sharpe Decisions Inc. Newsletter



Summer 2006

Those of us in the Great White North have been waiting for this for months – It's Summer!!

Those clients in the Southern Hemisphere won't be so ecstatic but we appreciate it when June rolls around on the calendar.

AUDIENCE PARTICIPATION AND VOTING TECHNOLOGY

Risk Assessment Strategies and **Workshops** are being implemented in Government, Corporations and Associations around the world. For example: If twenty Risks have been identified in relation to a project they can be input into the voting software and voted on using Rating Scale criteria such as Impact and Likelihood. What would the Impact of this Risk be on our business if it came to pass? What is the Likelihood of it happening? Do we have the proper Controls in place? A histogram will appear immediately upon the close of the vote and the participants can see the "mean", "median" and "standard deviation" on the screen.

Plotting the Impact & Likelihood vote results on the software's X-Y Plot Heat Map makes seeing the "hot" risks simple. Discussion can then centre around the "Controls" which need to be put into place to diminish the level of the Risks. If required, the participants can then vote on the Impact & Likelihood of the Risks with "controls in place". A 4-axis X-Y Plot can then show the change in the threat of the Risks before and after "controls". At the same time, through the software database, a complete record of the meeting process is being created and now there is an audit trail showing why decisions were made.

Rank Ordering can also be used to run a Paired Comparison of every Risk against every other Risk – ending up with a prioritized list – highest Risk to lowest Risk.

If a number of Risks have a suspected Root Cause the group can also use Modeling to identify whether or not there are Relationships between Risks. If the data and the final model show that one risk is the "cause" of others, the decision may be made to work on eliminating that problem, systematically removing or reducing the impact of the other linked offenders.

This process can prevent a great deal of talking around the problems and get to the work of sorting them out.

Voting technology allows for all members of a group to have an equal, anonymous say in the future of organizations, departments and communities. With the ability of one person in the room swaying the opinion or decision making process removed, participants feel that their time was well spent and that decisions were made in a democratic manner. Reports generated from the voting software means that results can be analyzed further after the meeting and posted on a Web Site, if appropriate. This allows for full disclosure of decisions which are important to a large number of people.

TIP!

Did you know that Executive Workshop now runs with 7 models of voting keypads and receivers? The makes and models are listed below:

FLEETWOOD KEYPADS AND RECEIVER CRS-1200B RADIO FREQUENCY KEYPADS CRS-930 BASE STATION

- Very Reliable & Durable
- Single Digit LED Readout Window
- 250 Keypads per Receiver
- Serial Port Connection to Computer
- Keypads Run on 1 – 9 Volt Battery
- Up to 2000 Voters with Eight Receivers Connected
- Buttons Numbered 1 to 10
- Very Fast Vote Collection – Small to Large Groups
- Export[®] Version also available



FLEETWOOD KEYPADS AND RECEIVER

CRS-1200EZ RADIO FREQUENCY KEYPADS

CRS-930EZ BASE STATION

- Very Reliable
- Very Durable
- Single Digit LED Readout Window
- 50 Keypads per Receiver
- Serial Port Connection to Computer
- Keypads Run on 1 – 9 Volt Battery
- Up to 50 Voters with One Receiver Connected
- Buttons Numbered 1 to 7 (a to g)
- Very Fast Vote Collection – Small to Larger Groups (Maximum of 50)



INFRA-RED KEYPADS - QWIZDOM – 1 to 10 Scale Capable

- Very Reliable
- Very Durable
- 255 Keypads per Receiver / Total Capability
- Buttons Numbered 1 to 10
- USB Connection to Computer
- Keypads Run on 2 – “AA” Batteries
- Manufactured by Qwizdom in the United States
- Can be used Internationally
- Slower than RF equipment in large groups



INFRA-RED KEYPADS – 1 TO 8 Scale Capable

- Very Reliable
- 100 Keypads per Receiver / Total Capability
- Buttons Numbered 1 to 8
- Serial Port Connection to Computer
- Keypads Run on 2 – “AA” Batteries
- Manufactured in Asia
- Can be used Internationally
- Line of Sight – Recommended for small groups only



CLIKAPAD CP37 KEYPADS CLIKAPAD CB1 BASE STATION

- Very Reliable
- Credit Card Size - Very Light – 1.2 oz each
- Single Digit LED Readout Window
- 1000 Keypads per Receiver
- USB Connection to Computer
- Keypads Run on 2 Lithium Cells
- Keys Numbered 1 to 10
- Operate Worldwide using Global 2.4 GHz setting
- Operates with Detector
- Lanyard Fitting (Lanyard option extra)



**CLIKAPAD CP31 KEYPADS
CLIKAPAD CB1 BASE STATION**

- Very Reliable
- Credit Card Size - Very Light – 1.2 oz each
- Bi-Color LED
- 1000 Keypads per Receiver
- USB Connection to Computer
- Keypads Run on 2 Lithium Cells
- Keys Numbered 1 to 10
- Operate Worldwide using Global 2.4 GHz setting
- Lanyard Fitting (Lanyard option extra)

FLEETWOOD WORLD WIDE KEYPADS AND RECEIVER

- Very Reliable & Durable
- Single Digit LED Readout Window
- 250 Keypads per Receiver
- USB Port Connection to Computer
- Keypads Run on 2 AA Batteries
- Buttons Numbered 1 to 10
- Dimensions: 6"L x 2.5"W x 1"H.
- Weight: 5 ounces (with batteries installed).
- Very Fast Vote Collection – Small to Large Groups



CONFERENCE EXHIBITING SUMMER 2006

Please come by and see us when you attend any of the conferences listed below:

AMCTO Conference
June 12, 2006 – Blue Mountain, ON
www.amcto.com

IMA Conference
June 18 – 20, 2006 – RIO Hotel, Las Vegas, NV
www.imaconference.org

IT World – CIO Conference
June 18 – 20, 2006 Niagara Fallsview, Niagara Falls, ON
www.itworldcanada.com

The IIA Risk and Control Conference
August 21 – 23, 2006 Palm Beach, FL
www.theiia.org

If you have any suggestions for improving our flagship product “Executive Workshop” please pass them onto us. We’re here to listen!

www.sharpedecisions.com